

PART-A

1. The main occupation of the people of the Indus Valley civilization was:
(a) Cattle rearing (b) hunting
(c) trade (d) agriculture
2. Alexander The Great died at
(a) Patala (b) Taxila
(c) Babylon (d) Gedrosia
3. The first to establish trade contacts with the Roman empire were:
(a) Indo Greeks (b) Kushanas
(c) Tamils (d) Sakas
4. The first Muslim conquest of the Hindu Kingdoms of Deccan was effected by the forces of :
(a) Muhammad Ghorī (b) Alauddin Khilji
(c) Qutbuddin Aibak (d) Mahmud of Ghazni
5. Whose philosophy is called the Advaita?
(a) Ramanujacharya (b) Shankaracharya
(c) Nagarjuna (d) Vasumitra
6. Which planet is known as the 'watery planet'?
(a) Mercury (b) Earth
(c) Jupiter (d) Venus
7. Which of the following bodies finalizes the Five Year Plan proposals?
(a) Planning Commission (b) Union Cabinet
(c) Ministry of Finance (d) National Development Council
8. Inflation is caused as a result of :
(a) Increase in money supply (b) fall in production
(c) increase in money supply without a corresponding increase in production
(d) Decrease in money supply without a corresponding increase in production
9. The largest committee of Parliament of India is:
(a) Public Accounts Committee (b) Estimates Committee
(c) Committee on Public Undertaking (d) Committee on Public Assurances

10. **What is Cartosat-2B?**
(a) It is an advanced remote sensing satellite built by ISRO
(b) It is a warhead developed by DRDO
(c) It is an educational project launched by UGC
(d) It is an advanced computer developed by IIT, Kanpur
11. **Which number will come next in the given series?**
210, 195, 175, 150, 120, ?
(a) 75 (b) 80
(c) 85 (d) 90
12. **Four boys A, B, C and D are up on the ladder. A is further up the ladder than B. B is between A and C. If D is further up than A, who is the third from the bottom?**
(a) B (b) C
(c) A (d) D
13. **The country that shares longest border with India is**
(a) China (b) Bangladesh (c) Nepal (d) Pakistan
14. **The nearest planet of the Sun is**
(a) Mars (b) Venus (c) Mercury (d) Saturn
15. **Article 25 of the Constitution of India deals with**
(a) Right to Equality (b) Right to Freedom
(c) Right to Religion (d) Right against Exploitation
16. **Ratio of A&B is 2:3 and that of B&C is 4:3, then the ratio of A:B:C is**
(a) 8:12:15 (b) 6:9:8 (c) 8:12:9 (d) 8:16:9
17. **Which institution in a federal system is called 'Balancing Wheel of the Constitution'?**
(a) Legislature (b) Executive (c) Judiciary (d) Press
18. **Who is the Chairman of the Joint Parliamentary Committee set up to look into the 2G spectrum scandal ?**
(a) Murli Manohar Joshi (b) P.C. Chacko
(c) A.B. Bardhan (d) Sita Ram Yechury

19. India's first satellite was named after
- (a) Aryabhata (b) Bhaskara-II
(c) Bhaskara-I (d) INSAT-2A
20. How many times Brazil has won the world cup football championship ?
- (a) 4 times (b) 2 times (c) 5 times (d) 3 times
21. The President of India is elected by a proportional representation system through single transferable vote. This implies that
- (a) MPs and MLAs of different States have different numbers of votes
(b) Each elected MP or MLA has an equal number of votes
(c) MPs and MLAs of a State have the same number of votes
(d) All MPs and MLAs have one vote each
22. How many Fundamental Rights have been incorporated in the Constitution of India?
- (a) Seven (b) Four (c) Nine (d) Six
23. Who can preside but cannot vote in one of the Houses of Parliament ?
- (a) Speaker (b) Deputy Speaker
(c) Vice-President (d) Vice-Chairman
24. 30% of $270 + \frac{5}{8}$ of $64 = ?$
- (a) 121 (b) 81 (c) 40 (d) 242
25. BASIC : PASCAL :: FORTRAN : _____ ?
- (a) CYCLOTRONE (b) COMPUTER (c) COBOL (d) PERIPHERALS
26. Latex : Rubber :: Flax _____ ?
- (a) Linen (b) Wool (c) Jute (d) Cotton
27. There are some benches in a class room. If 4 students sit on each bench, then 3 benches are left unoccupied. However, if 3 students sit on each bench, 3 students are left standing. How many students are there in the class ?
- (a) 36 (b) 48 (c) 56 (d) 64
28. Which letter will replace the question mark in the box ?

F	W	O
A	J	K
E	M	?

- (a) N (b) X (c) D (d) P

29. Which one of the following is known as 'the Land of Thunder Dragon' ?
(a) Nepal (b) Tibet (c) Bhutan (d) Myanmar
30. 'Bishop' is the term associated with which sports ?
(a) Cricket (b) Polo (c) Chess (d) Golf
31. Shanti Swarup Bhatnagar Award is given in which field ?
(a) Literature (b) Science and Technology
(c) Journalism (d) Community Leadership
32. Kourou city is well known for
(a) Port facilities (b) racial problems
(c) satellite launching (d) volcano
33. Small droplets of liquid are spherical in shape because of
(a) Viscosity (b) Surface tension
(c) Thermal conductivity (d) Density
34. The final authority to interpret our Constitution is the
(a) President of India (b) Supreme Court
(c) Prime Minister (d) Parliament
35. Right to property is a
(a) Fundamental right (b) Directive principle
(c) Legal right (d) Social right
36. Who was the father of Operation Flood ?
(a) APJ Abdul Kalam (b) MS Swaminathan
(c) Verghese Kurien (d) KPS Gill

END OF PART A

PART-B

Direction: Pick out the most effective word from the given words to fill in the blank to make the sentence meaningfully complete.

37. Leadership defines what the future should look like and people with that vision.

- (a) aligns (b) develops
(c) trains (d) encourages

38. Harley got a great _____ from the audience for his magnificent musical concert

- (a) gathering (b) applause (c) money (d) bawl

Direction: In the following questions, choose the word which best expresses the meaning of the given word.

39. SCINTILLATING

- (a) Smouldering (b) Glittering (c) Touching (d) Warming

40. IMPROVEMENT

- (a) Advancement (b) Betterment (c) Promotion (d) Preference

41. DILIGENT

- (a) Progressive (b) Brilliant (c) Inventive (d) Hard-working

Direction: In the following questions, choose the word which is the exact OPPOSITE of the given words.

42. MORTAL

- (a) Divine (b) Immortal (c) Spiritual (d) Eternal

43. REPEL

- (a) Attend (b) Concentrate (c) Continue (d) Attract

44. ADMONISH

- (a) Condemn (b) Bless (c) Praise (d) Congratulate

45. RELINQUISH

- (a) Abdicate (b) Renounce (c) Possess (d) Deny

46. IN TOTO

- (a) Bluntly (b) Partially (c) Entirely (d) Strongly

Direction: Pick from answers - choices one which will complete the sentence correctly.

47. I can an average student.

- (a) only write as (b) write only as
(c) as write only (d) as only write

48. You should not avoid him.

- (a) to meet (b) for meeting (c) in meeting (d) meeting

Direction: In the following question, a sentence with four words printed in **bold type**. One of the **boldly** printed words may be either **wrongly spelt** or **inappropriate** in the context of the sentence. Find out the word which is wrongly spelt or inappropriate, if any.

49. (a) In such **circumstanses** (b) do not take **unnecessary**
(c) **risks** (d) with your **savings**

Direction: In the following sentence, which of the phrases (a), (b), (c) and (d) given below should replace the phrase given in **bold** to make it meaningful and grammatically correct.

50. Bank charge **differently rate of interest** depending on the size of the loan.

- (a) difference in rate of interest (b) differently what rate of interest
(c) different rate of interest (d) the different rate of interest

Direction: In the following questions, some parts of the underlined portion of the sentence have been jumbled up. Arrange these parts labeled P, Q, R and S to produce the correct sentence.

51. Spirituality for materials and (P)/ can also help (Q)/ resources in check (R) / in keeping our greed(S).

(a) R S P Q

(b) Q P S R

(c) R P S Q

(d) Q S P R

52. Most experts to push through (P)/ believe that there is now (Q)/ some economic reforms (R) / an opportunity for the Government (S).

(a) Q P S R

(b) P R Q S

(c) Q S P R

(d) P R S Q

Direction: Choose the alternative which best expresses the meaning of the underlined idiom/ phrase.

53. Laying off of thousands of workers is inevitable under the new economic policy.

(a) Dismissal from jobs of

(b) offering new jobs to

(c) Reduction of workers' wages of

(d) Sending on leave

Direction: Choose the **odd one out**:

54. (a) Shut

(b) Begin

(c) Start

(d) Take-off

Direction: Find out the synonym of the given word from the given alternatives:

55. Fractious

(a) bad mouthed

(b) inadequate

(c) incomplete

(d) bad tempered

56. Phlegmatic

(a) Solid

(b) Lively

(c) Pneumatic

(d) Stolid

Direction: In the following questions, choose the correct sentence out of the four given sentences:

57. (a) This dress does not fit me
 (b) This dress does not fit on me
 (c) This dress does not fits me
 (d) This dress does not fitting me
58. (a) I hear a knocking at the door.
 (b) I am hearing a knock at the door
 (c) I hear a knock at the door
 (d) I hear the knocking at the door

Direction: In the following question the sentence has error. Each is divided into four parts. Find out which part has the error.

59. Raghava conveyed to his General Manager (a) that the construction work (b)
is due to be complete (c) by the end of the year. (d)

Direction: The idiom is followed by four meanings. Choose the correct meaning:

60. At the helm of affairs
 (a) Meeting in the mountain peak (b) Not in the best times
 (c) Handling of others work (d) In control of authority

Direction: From the choices, select the most suitable Synonym of the main word:

61. Obscure
 (a) Unclear (b) Observation (c) Understanding (d) Timid

Direction: From the choices, select the most suitable Antonym of the main word:

62. Opaque
 (a) Transparent (b) Clear (c) Simple (d) Solid

Direction: For the word given below, choose the most appropriate phrase:

63. To chew the cud
 (a) To steal (b) To listen (c) To do unwanted things (d) To dream

Direction: In the following question, an incomplete statement (Stem) followed by fillers is given. Pick out the best one which can complete incomplete stem correctly and meaningfully:

64. His appearance is stern but
- (a) his heart is full of compassion for others
 - (b) he is uncompromising on matters of task performance
 - (c) people are afraid of him
 - (d) he is full of jealous towards his colleague

Direction: In each of the following questions, out of the given alternatives, choose the one which best expresses the meaning of the italicized bold part of the sentence.

65. Your *despicable* remarks call for no reply
- (a) Sarcastic
 - (b) Contemptuous
 - (c) Critical
 - (d) Contemptible
66. The teacher felt *nettled* at the rowdiness of the boys.
- (a) Annoyed
 - (b) Shocked
 - (c) Displeased
 - (d) Perplexed

Direction: Which pair of words in the options is related to each other in the same way as the capitalized pair?

67. FORECAST : FUTURE
- (a) Regret : Past
 - (b) Pen:ink
 - (c) Dust : desert
 - (d) Cloud:rain

Direction: Three words are given hereunder. First two pair are related to each other in some way. Complete the second pair by taking the alternatives given below:

68. Fear:Treat :: Anger : ?
- (a) Compulsion
 - (b) Panic
 - (c) Provocation
 - (d) Force

END OF PART B

PART-C

69. Bill of Lading will help in clearance of consignment at _____
(a) -Air Port (b) Road Transport (c) Sea Port (d) Post Office
70. In proper capital budgeting analysis we evaluate incremental
(a) Accounting income (b) Cash flow (c) Earnings (d) Operating profit
71. The term 'EVA' is used for :
(a) Extra Value Analysis (b) Economic Value Added
(c) Expected Value Analysis (d) Engineering Value Analysis.
72. SEZ means Special Economic Zones notified by Ministry of _____
(a) External Affairs (b) Commerce & Industry
(c) Home Affairs (d) Overseas Indian Affairs
73. After an offer has been made by one of the parties, the other party may not agree with all of the terms of the offer, and may want to modify them
(a) Best and final offer (b) Final offer
(c) Return offer (d) Counter offer
74. An event beyond the control of any of the parties in an agreement that prevents one of the parties from fulfilling its commitment
(a) Fall clause (b) Risk purchase (c) Force majeure (d) Arbitration
75. _____ Tax is a tax levied by states on goods that enter the boundaries of a state from other states
(a) Toll tax (b) GST (c) Entry Tax (d) Royalty tax
76. CENVAT is associated with _____
(a) Direct Tax (b) Income Tax (c) Indirect Tax (d) Service Tax
77. A _____ agreement is an agreement not enforceable by law
(a) Void (b) Voidable (c) Mutual (d) Optional

78. An 'offer of performance' is sometimes called _____
- (a) Purchase Order (b) Acknowledgment
(c) Counter offer (d) Tender
79. Anticipatory repudiation occurs when
- (a) One party to a contract is a minor
(b) One party to a contract made a unilateral mistake of the subject matter
(c) One party to a contract indicates he will breach the contract before performance is due
(d) All of the above
80. The consideration in a Contract of Sale is called
- (a) Price (b) Exchange money (c) Barter money (d) Reward
81. In case of _____, the sale may be notified to be subject to a reserve or upset price.
- (a) Sale by description (b) Sale by auction
(c) Sale by sample (d) Sale by estoppel
82. The e-procurement portal of Govt. of India is
- (a) CPT Portal (b) EPP Portal (c) Public Portal (d) CPP portal
83. In e-procurement _____ is sent by buyer to seller for giving open authorization
- (a) Public key (b) Digital Certificate
(c) Private key (d) None of these
84. Reverse Auction is done for
- (a) Disposal (b) Procurement (c) Both (a) & (b) (d) None of these
85. A capital investment is one that
- (a) Has the prospect of long-term benefits.
(b) Has the prospect of short-term benefits.
(c) Is only undertaken by large corporations.
(d) Applies only to investment in fixed assets.

86. Working Capital Turnover measures the relationship of Working Capital with:
- (a) Fixed Assets (b) Sales
(c) Purchases (d) Stock
87. The Sale of Goods Act came into force in the year
- (a) 1928 (b) 1929 (c) 1930 (d) 1931
88. An agreement enforceable by law is a
- (a) Sale (b) Promise (c) Consideration (d) Contract
89. All contracts made in the exercise of the executive powers of the Union or of a State shall be expressed to be made by the President, or by the Governor of the State.
- (a) Article 298 of The Constitution of India
(b) Article 256 of The Constitution of India
(c) Article 265 of The Constitution of India
(d) Article 299 of The Constitution of India
90. A fundamental international shipping document used in ocean transportation is known as
- (a) AWB (b) BL (c) LR (d) SAWB
91. The document filed by the importer of goods for home consumption or warehousing is called
- (a) Bill of exchange (b) Shipping Bill
(c) Entry Inwards (d) Bill of Entry
92. In CIF transaction the delivery takes at
- (a) Port of destination (b) Port of departure
(c) Works of the seller (d) Works of the buyer
93. For Excise Duty the taxable event is
- (a) Transfer of title (b) Import
(c) Manufacture (d) Export

94. Liquidated damages in a contract is levied for
- (a) Discrepancy in the supply (b) Delay in the supply
(c) Delay in placement of contract (d) Non-performance of the contract
95. The agency which specifies the procedure to be followed by the importer and exporter.
- (a) DGS&D (b) DGFT (c) CBEC (d) Custom Officers
96. EOQ is
- (a) Economic Order Quantity (b) Equal Order Quantity
(c) Economic Order Quality (d) Equal Order Quality
97. Central Purchase Organisation of Government of India is
- (a) DGFT (b) DGS&D (c) CPWD (d) CVC
98. Import General Manifest is filed with customs by
- (a) Importer (b) Owner/Agent of Carrier
(c) Exporter (d) Customs House Agent
99. The Government of India, Ministry of Commerce and Industry announces EXIM Policy
- (a) Every year. (b) Every 5 years
(c) Every 2 years (d) Every 3 years
100. What is not a method of valuation of inventory
- (a) LIFO (b) FIFO (c) JIT (d) Weighted Average
101. The parties to a contract agree to substitute the existing contract with a new contract. This is called
- (a) Novation (b) Penalty
(c) Damages (d) Coercion

102. ABC analysis is based upon the principle that

- (a) All items in the inventory must be monitored very closely
- (b) There are usually a few critical items, and many items which are less critical
- (c) An item is critical if its usage is high
- (d) The safety stock in terms of volume should be higher for A items than for C items

103. Forward buying means

- (a) Buying as and when required
- (b) Buying at fixed time
- (c) Buying in bulk
- (d) Buying in advance

104. If the consent is obtained by coercion or undue influence or fraud or misrepresentation, such contract is called

- (a) Void contract
- (b) Voidable contract
- (c) Void agreement
- (d) Voidable agreement

END OF PART C

PART- D

I. (i) Write a letter of sympathy to a friend who has been involved in an Accident

OR

(ii) Write a letter of complaint to the Company against poor performance of a Refrigerator procured from the local dealer.

II Write an essay on **any one** of the topics not exceeding 800 words.

- (i) Role of media in a democracy
- (ii) Global Warming
- (iii) Impact of Foreign Direct Investment (FDI) on retail market

END OF PART D